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# NEWS RELEASE

## **Autodesk and Trimble Sign Agreement to Increase Interoperability**

*AEC Customers will Gain Greater Flexibility Throughout the BIM Project Lifecycle*

**SUNNYVALE and SAN FRANCISCO, Calif., June 14, 2016** -- Trimble (NASDAQ: TRMB) and Autodesk, Inc. (NASDAQ: ADSK) have entered into an interoperability agreement aimed at saving customers time and reducing project costs typically associated with workflow inefficiency across different suppliers' technologies. This will benefit architects, engineers and contractors, and importantly, project owners by enabling more freedom to optimize technology workflows needed to meet the complex requirements of today's construction projects.

Autodesk and Trimble have a shared goal of meeting the evolving needs of the building and infrastructure industries. Reliable, fluent exchange of information among multiple stakeholders and platforms is essential to this end. The Trimble and Autodesk collaboration demonstrates their ongoing commitment to support open industry standards such as Industry Foundation Classes (IFC) and Construction Operations Building Information Exchange (COBie), and can enable current and prospective Autodesk and Trimble customers working on the same projects to work together seamlessly through optimized file compatibility across applications.

Under the terms of agreement, Autodesk and Trimble will take steps to accelerate interoperability by exchanging Application Programming Interfaces (APIs) and developer tools to build and market interoperable products. This allows the two companies to improve upon existing data exchanges, as well as open up new workflows between their products. Tighter product-to-product integration can enable design and construction professionals to share models, project files and other data between select Autodesk and Trimble solutions both in the office and the field, and allow for the reuse of information during design and construction throughout all phases of the project.

"The strength of a company is best measured by its willingness to do what is right for its customers and the industry at large. This interoperability agreement, like others we've signed, speaks to Autodesk's commitment to openness," said Amar Hanspal, senior vice president, Autodesk. "This collaboration with Trimble speaks to our shared dedication to making the building process more efficient and productive for all involved."

"This collaboration demonstrates our mutual commitment to provide design and construction professionals with a seamless experience from both Autodesk and Trimble design-build-operate solutions," said Bryn Fosburgh, vice president at Trimble. "As a result all stakeholders across the construction lifecycle can optimize their workflow efficiency."

### **About Autodesk**

Autodesk makes software for people who make things. If you've ever driven a high-performance car, admired a towering skyscraper, used a smartphone, or watched a great film, chances are you've experienced what millions of Autodesk customers are doing with our software. Autodesk gives you the power to make anything. For more information visit: [autodesk.com](http://autodesk.com).

### **About Trimble's Civil Engineering and Construction Division**

Trimble is a leading innovator of productivity solutions for the civil engineering and construction sectors. Trimble's solutions leverage a variety of technologies, including Global Navigation Satellite System (GNSS), construction lasers, total stations, wireless data communications, the Internet, and application software. As part of the Trimble Connected Site® strategy, these solutions provide a high-level of process and workflow integration from the design phase through to the finished project—delivering significant improvements in productivity throughout the construction lifecycle.

For more information, visit: [construction.trimble.com](http://construction.trimble.com)

**About Trimble**

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: [www.trimble.com](http://www.trimble.com).

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