

Westcon-Comstor Southern Africa's Comstor Practice Adds Cisco Meraki

Southern Africa solution providers can now provide customers with a single solution to manage their cloud environments

JOHANNESBURG – 3 October 2016 – With the cloud fast becoming merely an extension of IT infrastructure comes the need to better manage all IT environments as a single setting, [Westcon-Comstor](#) customers in Southern Africa can now leverage the power of Cisco Meraki to assist them with better management of their IT infrastructure. With the announcement that Cisco Meraki has been added to the local Comstor practice, customers can draw from solutions that support wireless, switching, security, mobile device and cloud management services.

“As cloud infrastructure, and in particular hybrid cloud environments, are fast gaining traction locally there is a growing need amongst African customers for the better management of their company-wide devices, networks and infrastructure within the context of the cloud,” states Louise Taute, Comstor Director at Westcon-Comstor Southern Africa. “As a born-in-the-cloud company, Cisco Meraki understands the challenges of device and network management across multiple clouds, and to this end its solutions enable a customer to view and manage all IT environments through a single pane, dramatically increasing the manageability of their business.”

Since its acquisition by Cisco in 2012, Meraki has expanded its cloud managed portfolio from wireless to networking to infrastructure including security, routing, switching and mobile device management. By simplifying infrastructure Cisco Meraki has freed up IT resources to focus on educational initiatives, shopper experience, hotel guest services and operational efficiencies around the globe. The simplicity of cloud managed IT has helped Cisco Meraki expand its reach to more than 120,000 worldwide.

Leverage Comprehensive and Seamless Management

“The Cisco Global Cloud Index highlights that by 2018 the Middle East and Africa (MEA) region is expected to experience the highest growth in cloud traffic, escalating at 54% Compound Annual Growth Rate (CAGR) with data centre traffic growing at 40%. Our local Comstor customers are already evidencing this growth and are, as a result, calling for solutions that will help them better manage the entire IT infrastructure, including their multiple clouds, wired and wireless networking environment, security and mobility on behalf of the end user. With Cisco Meraki we can now provide customers with a cloud-based system that will dramatically simplify how they deploy and manage IT,” adds Taute.

Westcon-Comstor will support customers through training programmes, access to the latest Cisco Meraki solution sets as well as ongoing on-the-ground support of resellers when they themselves do not have the internal resources to facilitate onsite deployment. This will enable customers to guarantee that IT acts as an enabler to business, allow them to more rapidly approach complex projects, all of which will ensure that the end user can enter new markets, deliver new services and provide their own customers with products and services relevant in today's world of digital transformation.